

MONEY-MAKING ON THE FARM

it isn't uncommon to hear the asser-tion from farmers that "there ain't no money in farmin', any more." I've heard it: you've heard it: we've all

heard it. You've heard it. we've an heard it.

Which made quite interesting to me the statement of a big and successful westerner, the other day, that one of the most hopeful signs of the times to him was the fact that thousands of bright, sound, manly young fellows, who belong to the class that used to fling themselves into the macistrom of the class that used to fling themselves into the macistrom of the class that used to fling themselves into the macistrom of the class that used to fling themselves into the macistrom of the class that used to fling themselves into the macistrom of the class that used to fling themselves into the macistrom of the class that used to fling themselves into farm. "business," were now going into farming, of choice. "Because," explained he, "they see that there is a better chance for better profits in farming than in almost any other open form of honestly managed business."

Please note that limitation;—"of onestly managed business." Also, lease note that he says "a better not an assured certainty.

Considering those things, what do you think of it, neighbor? Does it strike you as being within gunshot of the truth? Or do you look upon it simply as the "guif" of some theorist "talking through his hat?" I don't personally know the gentleman who made the statement. But he is a practical out in-the-fields farmer, and he has the reputation of being a rather unusually good one. For one, I am not inclined to dismiss his statement with lafty contempt. I fancy that he knows inclined to dismiss his statement with lefty contempt. I fancy that he knows more about both farming and busi-ness than I do. And it is not always judicious for the grammar-school boy to pass final judgment on the knowledge of the college professor. In fact, the only leadership, the only authority, the only aristocracy I bow to is the leadership, the authority, the aristocracy of knowledge. The Man Who Knows is the man to follow. This man are the state of the state whom I quoted has a record and a reputation which indicate that he real-ly knows what he is talking about. Let's think over his assertion a few

To begin with ,we all agree that very few farmers make much money. The most of us have what little we possess rather because we have saved pennies than because we have the dollars. Yet almost every made the dollars. community has within its knowledge one or two farmers who have become rich. They stand out like isolated peaks, rising above a level of mediopeaks, rising above a level of medio-peaks, rising above a level of failure. Please remember we're talking about business success, profit-taking money-making success, just now. We all went to school together; we all grew up to-gether; we've all been farming togeth-made money. making success, profit-taking, money-making success, just now. We all went to school together; we all grew up to-gether; we've all been farming togeth-er. Yet these few have made money, while the rest of us have been hard put to it to make a living.

Such men didn't, as a rule, start with better farms than we others. They didn't, as a rule, start with more

gentieman whom I have quoted would pretend that there is as much money to anybody in honest farming as in weeking railroads and impoverishing small stockholders—as in crushing out competition by the aid of boughten legislatures and bribed judges—as in tampering with scales and measures—as in buying damaged second-quality, goods at half-price and selling them to innocent buyers for fancy firsts—as in working helpless girls of 15 from 7 in the morning to 9 at night for \$3 a week, and compelling them to pay out of that for the sewing machines they use and the ice water they drink.

We're not talking of piracles and

(Written Specially for The Bulletin) plunderings of that sort; we're talk-it isn't uncommon to hear the asser-ing of business "honestly managed."

I think, if the records were obtain-able, we should find that, even in the past, the percentage of farmers who have succeeded—in the money-making have succeeded—in the money-making sense alone of that word—is just about as great as the percentage of business men who have succeeded. I think we should find that the percentage of business men who have falled is fully as great as the percentage of farmers who have failed. Leaving out the big buccaneers of business, of

Some people take to money-making as a duck takes to water. And some do not. Dave Rankin used to admit that he was "a twister" in money matters, even when a young man. And he "twisted" over \$3,000,0000 out of farming, raising corn and fattening steers and hogs in Missourl. So far as I know he was never accused of any dishonesty. He was simply a moneymaker by instinct and training. Very few men in business have made any more, with less suspicion against their methods.

more, with less suspicion against their methods.

It looks to me as if the question before the average young man was rather fore the average young man was rather one of what he may be fitted for and may be most desirous of. If he really wants to make money, more than anything else, he can make it, either at farming or at business. All he has to do is to think talk and dream money and work for it all the time like the very Old Scratch. David Rakin went barefoot every summer of his life till he was 28 and had two children, because he would rather spend money for corn and for steers than for boots and shoes. He wasn't a "stingy" man; his family had as many comforts as their neighbors; but he himself dared more for the money for his steers than for boots and shoes. He wasn't a "stingy" man; his refet and stone bruises. He had his choice and took it. When he had got his money, he gave it away by the hundred thousand. It wasn't the possession of it he craved, but the "fun" of making it.

Right there is the difference 'tween folks. It wouldn't seem pleasure to me to go barefooted every summer for, the sake of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put into another steer. For which reason—aske of saving a few dollars to put the save put the put t

In this very hard-shelled old world and these very strenuous years, one race is about all any one of us can attend to at a time. We can't compete on the track in the 2.04 class and in the plowing match back of the grandstand at the same moment and with the same team. Not seen a trained circus-rider.

In precisely the same way a majority of those who go into farming, like a majority of those who go into business, fail to make money because they either lack the money-grabbing spirit, or fall to go at it single-eyed and with their whole hearts.

Don't forget, please, that the business history of this country is biotted thick with the records of business failures. Don't forget that, of every twenty men who start in business the wilderness, the world will wear a ness, fail to make money because they either lack the money-grabbing spirit, or fail to go at it single-eyed and with their whole hearts.

Don't forget, please, that the business history of this country is biotted thick with the records of business failures. Don't forget that, of every twenty men who start in business, nineteen actually "beter out and either go into bankruptcy or the bread line. Don't forget that the few multimillinaires of the business world are about as rare exceptions, in that field, as the few blg farmers are in theirs.

There you have your choice. The farming world never was fuller of opportunities than it is today for the man who can see and use them. Emerson once said, in effect, that no matter what you make, if it be merely shoe-pegs and your shop a cabin in the wilderness, the world will wear a path to your door, if only you make better shee-pegs than anyone else. No one ever made big money at farming, or at anything else, by, just doing the things everyone else does in the average awy. The business man who attains great wealth usually does it by And, of those few multimillionaires, how many have made their millions by "honest management?" Not even the gentleman whom I have quoted would pretend that there is as much money will come to your door to leave its

NEW LONDON RAILROAD TRAINS

Where Rules Were Violated Precautions Were Taken and Safety Assured \$30,000 Wanted For Highway Charges Which Are not Needed-Liquor Sales on Sunday-Passing of German Lager Beer Saloon-Pequot Possibilities.

ter careful investigation of the charges preferred by Attorney Benjamin H. Hewitt, of Mystic, that the rules governing the movement of railroad trains at the New London station had, been violated by the New York, New Haven and Hartford company, has given decision that there was no flagrant violation of rules, but that the matters complained of were absolutely necessary under the conditions that existed at the time, the moving of one train while another was at a standstill, was made with due caution and that no damage could have possibly resulted. Attorney Hewitt and witnesses of his own selection gave

sibly resulted. Attorney Hewitt and witnesses of his own selection gave testimony before the commissioners and the real situation was explained by railroad employes and to the full satisfaction of the commission.

New Londoners who are thoroughly familiar with conditions at the station, its dangers and the precautions taken for public safety, have made no complaint of violation of rules to the commission. This may be due to a lack of observation and a duliness in detection of violations, therefore it is probably necessary for the attorney from Mystic to guard the interests of the public at the New London station. The commission has warned the railroad company to exercise more than The commission has warned the fair-road company to exercise more than ordinary caution at all times and un-der all circumstances owing to the dangerous conditions caused by the present layout at the station which includes the Groton ferry crossing.

The citizens of New London in city meeting assembled will act upon the recommendation of the court of common council to appropriate the sum of \$30,000 for the extension of Washington into Reed street, and to make alterations in Howard street near Bank and also near the intersection with Willetts avenue, to complete the so-called direct drive to the Pequot section. This plan has been projected for many years by James D. Lynch, at the same moment and with the same accounts, while we have only acquired lame backs?

I think I have an answer to that question. If you've a better one, you can chuck mine into the woodbox and keep your own. My idea is that a few money-making, just as a few succeed eminently at lussiness money-making, just as a few succeed eminently at business money-making, over that one thing, and devote all their thoughts and all their energies to it. In precisely the same way a majority of those who go into farming, like a majority of those who go into farming, like a majority of those who go into business, fall to make money because they have go into business money make go into business money ma

The old-time German lager beer saloon, the place of good cneer and where sandwiches and beer was the principal stock in trade and where the Germans assembled and sang songs of Fatherland, and where there songs of Fatheriand, and where there was never disturbance to mar the pleasures are now among the things that have gone in New London and perhaps forever. Even families gathered at these places of pleasure and the commingling had tendency to hold together the old traditions of native land and some of the customs and without lessening the love for the stars and stripes and all the flag represents. The saloon business was conducted on a different scale than today and time has made no improvement in the general conduct of the business. There were many thogough German families in New London in the years that have gone but now they are few and far between in comparison.

In the days during and following the civil war and for a few years before there were many German families here the heads of which were of foreign birth and they brought some of the customs of their country with them and tried their perpetuation. They had their singing societies and turnverin, their picnics in Lewis woods, now Riverside park, being the recreative events of the year. A feature was the athletic attractions which recreative events of the year. A feature was the athletic attractions which is equalied a real circus performance, the acrobats and gymnasts being members of the society that had hold social times together and give gymnasium in Dart's hall in Bradley street. Now there is a German society here of small membership, who a little picaic once a year but that is about all.

Here are some of the proprietors of

about all.

Here are some of the proprietors of the old-time German lager saloons that some of the old tads of today patronized when the Germans had high rating in the city: Frederick Emmerich, Jacob Hammell, Wendell Kopp, Joseph Schriever, Engelbert Sauter, Christian Goff, Gilbert Goos, Herman Kaiser, Theodore, John, and Charles Kunzelman. The only survivor is Engelbert Sauter, the oldest Odd Fellow in New London and one of the bravest of men that served in the Civil war. He was color bearer the Civil war. He was color bearer in the Twelfth Connecticut and was among the first to step to the front and centre when a call was made for volunteers for the proposed Forlorn Hope expedition.

tion and who has developed that section perhaps more than any one person. The change would be one of marked improvement, the main feature of which would be the widening of Howard street at the two points mentioned. The connecting of Washington and Broad street would simply mean a shortening of the route by about one thousand feet and do away with the sharp turn from Coit into Reed street. And for this the citizens are asked to appropriate the big sum of \$30,000!

The direct give would tend to straighten out some narrow places and avoid some sharp curves and, perhaps relieve the congestion in the upper part of Bank street, but these changes are not urgent and perhaps could be better cared for some time in the latter part of the next decade. There are now three almost direct

Breaks a Cold, Needs No Help

Pape's Cold Compound Cures Cold and Grippe in a Few Hours.

drives to the Pequot section by way of Ocean, Montauk and Pequot avenues and what is actually needed more than this alleged drive is an improvement of the sivest that intersect the avenues, nearly all of them being in poor condition and not in keeping with the avenues or streets of the city generally. These streets should receive the attention of the street committee before the opening of spring and provision made to put them in passable condition. After this and other needed work along that line is completed it will probably be time enough to shorten one of the drives to the Pequot by a few hundred feet and make the drive more straight than at the present time. In the meantime the public will not be in the least inconvenienced.

It is a positive fact that a dose of Pape's Cold Compound, taken every two hours until three consecutive doses are taken, will end the Grippe and break up the most severe cold, either in the head, chest, back, stomnoch, limbs or any part of the body. It promptly relieves the most miserable headache, dulness, head and nose stiffness and rheumantic twinges. Take this wonderful Compound as directed, with the knowledge that there is nothing else in the world, which will cure your cold or end which will cure your cold or end Grippe misery as promptly and without any other assistance, or bad aftereffects as a 25-cent package of Pape's Cold Compound, which any druggist can supply—accept no substitute—contains no quinine. Belongs in every home. Tastes nice—acts gently.

day in Colchester, the guest of rela-tives.

Mrs. Chaples of Lyman's Viaduct was the guest of Mrs. Pendleton Wed-

RIPLEY HILL

A cottage meeting led by Rev. D. F. Dodd was held at the residence of A. G. Rowley the 22nd, nineteen were present. Mrs. Eugene Carr of North Calais, Vt.

man last week.
Miss Sarah Stanton of New London for several days pussy willows are in bloom, and crimson ramblers and oth-er hardy climbers were putting out thrifty leaves before the snow came. A number attended the perfomance of The Old Homestead in Willimantic, reporting a very enjoyable evening.

MANSFIELD DEPOT

A number of friends surprised Charles Thompson at his home on Mc-Collum street Monday evening, the date being his 57th birthday. A very pleasant evening was passed. Re-freshments were served during the evening. The guests left, books and pictures as a remembrance of the an-niversary.

Washington County, R. 1. USQUEPAUGH

Mail Carrier Gideon Palmer's Horse Drops Dead.

Miss Mertie Paimer and brether Fred visited their sister, Mrs. Bert Stanton, of Hope Valley, Sunday, Amos H. Kenyon of Pawtucket vis-ited over the week end with his par-ents here. Richard Bristow spent Sunday with his parents at Narragansett Pier, Richard Rafferty spent a couple of days with friends at Greene, R. I.

Mrs. Andrew Peck has returned home after visiting her sister at Bangor, Me, for a few days.

Miss Annie E. Kenyon, who teaches at Point Judith, spent over Sunday at her bone. her home.
C. D. Kenyon made a business trip to Boston Tuesday.
Gidson Palmer, mail driver from this village, started to carry the mail to Kingston as usual Wednesday after-noon. When near the Sand Turn the

HOPKINTON

horse suddenly dropped, dying imme

A Precocious Pullet-Recent tainments Enjoyed.

John E. Wells has a pullet nine months old which has laid two litters of eggs, the lafter eighteen in number, and has set under a veranda of his house, hatching six chickens, now week old. Frank W. Mills attended the wed-

ding of a cousin in Quidnessett Tues-The fourth entertainment in the C course at Ashaway was given by New York Trio Monday evening,

and was fine.

The Ashaway Kichen band gave an entertainment in Hope Valley last Saturday evening to a full house, and repeated it in Barber's hall, Ashaway, Wednesday evening.

A cottage prayer meeting was held at the home of Paul M. Barber, in Ashaway. Tuesday evening, led by Rev, E. P. Mathewson. and was fine.

SEE IF YOUR CHILD'S TONGUE IS COATED

If Cross, Feverish, Bilious Give Delicious "Syrup of Figs" to Cleanse It's Little Bowels.

building material for the new college buildings.

Two Offices.

The building in the rear of Whitney Hill formerly used for a carpenter shop has been remodeled to make two offices, one for Mr. Blake, superintendent of buildings, and C. D. Jarvis, in charge of the colege extension work.

When your child is listless, drooping, pale, doesn't sleep soundly or eat heartily or is cross, irritable, feverish, stomach sour, breath bad; has stomach-ache, diarrohea, sore throat, or is full of cold give a teaspoonful of Syrup of Figs, and in a few hours all the foul, constipated waste, undigested food and sour bile will gently move on and out of its little bowels without nausea, griping or weakness. move on and out of its little bowels without nausea, griping or weakness, and you surely will have a well, happy and smiling child again shortly. With Syrup of Figs you are not drugging your children, being composed entirely of luscious figs, senna and aromatics it cannot be harmful, besides they dearly love its delicious taste. Mothers should always keep Syrup of Figs handy. It is the only stomach liver and bowel cleanser and regulator needed. A little given today will save a sick child tomorrow.

Full directions for children of all ages and for grown-ups plainly printed on the package.

Ask your druggist for the full name, "Syrup of Figs and Elixir of Senna," prepared by the California Fig Syrup Co. This is the delicious tasting, genuine old reliable, Refuse anything else offered.

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Surprise for Mrs. Willard B. Clarke.

Mrs. Willard B. Clarke was surprised Tuesday afternoon by a visit from the members of the Ladies Afternoon club, of which she is a member. The visit was to celebrate Mrs. Clarke's 75th birthday. The visitors brought cake, ice cream and other good things for an excellent repast.

Mr. and Mrs. William Brehant of Cilead spent the week at Mr. Slater's.

Mr. and Mrs. T. R. Prentice were hartford visitors Monday.

Mrs. George Potter spent Wednes
Mrs. George Potter spent Wednes
NOVELTY SHOP. C. L. Hill

COMING

BROADWAY Monday, Tuesday, Wednesday

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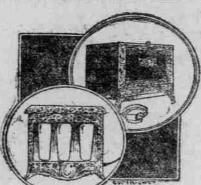
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LETTERS FROM TWO STATES

Tolland County

COLUMBIA Colony of Flying Squirrels-Eye Doc-tor Nearly Got \$22.50 from Local

Columbia Green. If one enters the room in the evening with a light the little animals will come out of their hiding places and skip about the room. Some of them seem quite tame and will approach within hand reach, but

will not allow themselves to Church Interests. Sunday morning Rev. E. O. Foster preached an excellent sermon on The Religious Significance of the Baikan War. In the evening he gave a lecture, New Life in the Near East, illustrated with stereopticon views.

The church night meeting Friday evening was a social given under the auspices of the young people, the whole parish being invited.

Eye Specialist's Gam's Blocked. Eye Specialist's Game Blocked.

What appeared like an attempt to swindle occurred here last Tuesday morning. A slim, smooth faced young man in a top buggy drawn by a gray horse drove into town and stopped at one of the stores. He claimed to be an eye specialist and optician, said he had been called here by someone, but had lost her card, but it was either a maiden lady or widow, he couldn't remember which. Were there any such ladies about here? Of course, he was given the necessary information and he at once called upon an unmarried woman, introduced himself, examined her eyes and told her the glasses she was using were nothing but common her eyes and told her the glasses she was using were nothing but common window glass. He had something very much better. He would fit her with a pair of his glasses for \$22.50. Under the spell of his smooth talk site agreed to buy them, but fortunately she was put wise by friends who happened to get on to what was going on, and the young man got left that time. Surprise for Mrs. Willard B. Clarke.

STOKRS

WILLINGTON

On Sunday, Rev. Earl W. Darrow, will, by request, exchange with Rev. J. W. Payne of Jewett City. The Lord's

Glee and Mandolin Club's "Concert-Installation at Grange.

The Connecticut Agricultural College Glee and Mandolin clubs gave a con-cert in the college hall Friday evening. A colony of flying squirrels is making its winter quarters in the attic of T. G. Tucker's machine shop, mear Columbia Green. If one enters the Mrs. G. H. Samson, Jr., is visiting her sister in New York. Mrs. Samson from East Hampton is spending the week with Prof. Samson.

Albert, Warren has left the employ of the college and is chauffeur on one of the auto trucks used in hauling building material for the new college with purifying waste matter and need a gentle, thorough cleansing at once. When your child is listless, drooping, rale deeper't sleep soundly or perfect the same of the college with purifying waste matter and need a gentle, thorough cleansing at once.

> Grange Installation. The officers of Mansfield grange, No. 84, were installed Monday evening by Past Master Prof. E. B. Fitts. The principal officers are J. N. Fitts, master; Rollin Birdsall, overseer: Maud Hayes, lecturer; S. P. Hollister, steward, and E. B. Fitts, secretary

Winter Birds Missing— Work on Fifth Artesian Well.

Supper will be observed.

The usual winter birds are missed.

None have been about the dwellings The pleasant weather of last Sunday brought out a large church attendance. There were 45 at Sunday school.

Miss Mabel Pratt is visiting her brother and his wife in Manchester.

Mr. Nolan is at work on the fifth arteshan well in the vicinity at the home of George A. Cosgrove.

Miss Linda Gardner of New Haven is visiting her grandmother, and approximately account.

s visiting her grandmother and aunt